

## Join the Toast

The story goes that Slàinte mhòr, one of the most popular Gaelic toasts, is in fact a Jacobite toast to Marion, the "kenning" or secret name for Bonnie Prince Charlie.

Bonnie Prince Charlie, or Teàrlach Òg Stiùbhairt as he was known, is undoubtedly one of the most famous historical figures to ever set foot on Raasay. After the 1745 Jacobite rising and Battle of Culloden the following year, the young Prince Charles Edward Stuart spent two days under the protection of the Macleods of Raasay.

A Bonnie Dram for a Bonnie Prince





# The Raasay Rising

The Hebridean Isle of Raasay, the smallest Scotch whisky producing island in the world, is the perfect location for protecting your single cask, single malt island whisky.

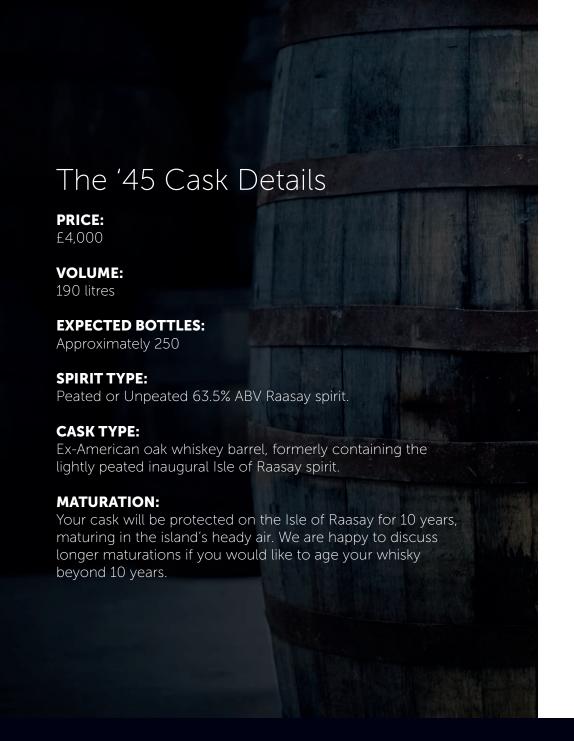
Nestled perfectly between the Isle of Skye and Scotland's stunning west coast, the Isle of Raasay (Old Norse for roe deer island) is known for its breathtaking natural beauty, impressive geology, and fascinating history.

Illicit distilling is said to have taken place here as recently as 1850, and archaeological evidence exists of a still within a ruin on the island

More than 150 years later, whisky has returned to Raasay. This time legally.









# Your Piece of Isle of Raasay **Distillery History**

The first 45 casks ever filled at the Isle of Raasay Distillery were American oak bourbon barrels.

Our lightly peated inaugural Isle of Raasay spirit was matured in these casks before being transferred to finish maturation in the highest quality Bordeaux red wine casks.

These historic bourbon casks, rich in sweet vanilla and butterscotch flavours, are now being made available as part of our Raasay Rising cask offer.

A unique experience is on offer. Your purchase entitles you to come and fill your cask personally while 'hiding out' for a night on the Isle of Raasay in our luxurious Victorian villa. If you cannot make it to Raasay to fill your cask, we can fill it on your behalf and you can visit your sleeping single malt at a later date.

Join the '45 now to reserve your piece of Scotch whisky history.





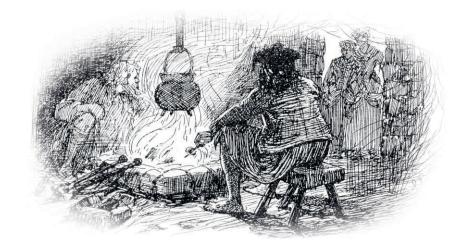






# **Exclusive Raasay Rising Perks**

- Spend a night 'hiding out' on Raasay at the Isle of Raasay Distillery's whisky hotel.
- An Isle of Raasay Distillery tour for two at our five-star Visitor Centre plus the chance to fill your own cask and sample the new-make spirit.
- A complimentary bottle of our Inaugural Isle of Raasay Single Malt release, the same spirit matured in the '45 casks.
- Isle of Raasay Distillery Cask Owner Certificate including our new single malt branding and cask owner's keyring.
- Exclusive invitations to immersive Cask Owner Experiences at the Isle of Raasay Distillery and Manor Place tasting room in Edinburgh.













# Flavour Fit for a King

At the Isle of Raasay Distillery, we produce both peated and unpeated new-make spirit using water from our well. We are running peated spirit through our stills until the tail end of 2020, when we will switch to producing unpeated Raasay spirit.

### **Peated Isle of Raasay New-make Spirit**

To produce Raasay peated spirit, our Scottish barley is kilned in the same way as unpeated malt before it is peated for up to 60 hours. The PPM (Peat or Phenol Parts per Million) of our peated malt barley is 45 PPM

When distilling our wash made from peated Scottish barley, we use the uniquely designed cooling jacket on our lyne arm. This ensures that some of the spirit vapour condenses early and returns to the wash still: an extra loop that allows us to build up some of the heavier characteristics we want in our peated spirit.

### **Unpeated Isle of Raasay New-make Spirit**

Conversely, when we run unpeated wash, the cooling jacket is turned off. This helps create a balanced combination of heavier and lighter flavour compounds in our final spirit.



Watch our interview with Dave Broom raasaydistillery.com/davebroom









# **Peated versus Unpeated Spirit**



## **Join the Raasay Rising** The '45 Cask Offering















# **Building Flavour from the Field**

### Raasay Barley

Working with local farmer Andrew Gillies, we have successfully grown and harvested the first Raasay barley in a generation.

Spirit produced from our first barley crop is maturing into the first ever 100% Isle of Raasay Single Malt. We intend to expand this collaboration across the island and beyond, while using local peat to dry the barley, enabling us to craft an annual 100% Isle of Raasay Single Malt release.

The rest of the barley we use is grown and malted only in Scotland and we give all our draff (spent malted barley) to local farmers and crofters to use as cattle feed.

### **Raasay Water**

Our own Raasay water is used throughout production, from mashing to bottling, influencing our spirit at every stage.

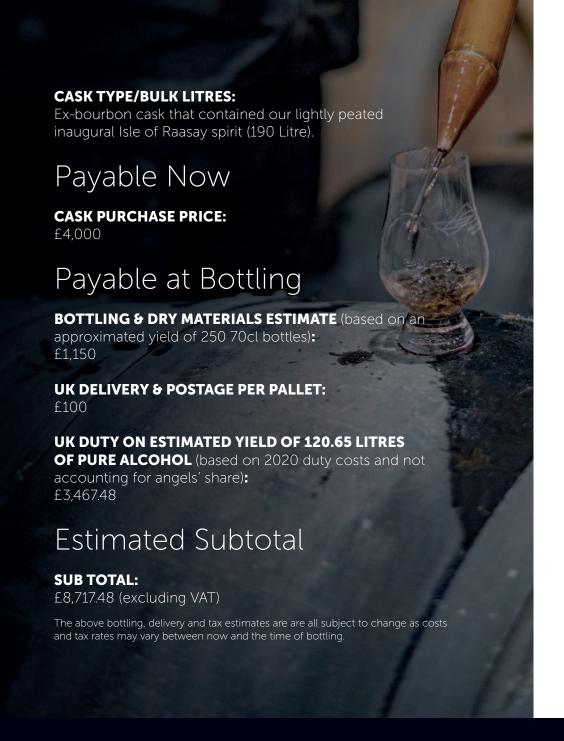
Falling as rain on Dun Caan, the island's highest peak, our water flows across volcanic rock through sedimentary rock to our distillery well, known as Tobar na Ba Bàine/the Well of the Pale Cow

The manganese from our water is ideal for yeast development which, combined with long fermentations of up to 118 hours (5 days), develops sweet and dark fruit characteristics in our spirit before it even touches the oak of the cask.











## An Investment Worth the Wait

Whisky is regarded as a prime investment. If you have dreamed of owning a cask and would like to spread the payment over a number of years, please contact sales@raasaydistillery.com to discuss the option of a payment plan on your '45 cask. A minimum deposit of £1,000 is required.

### **Corporate Cask Programme**

Corporate rates are available on multiple cask purchases. Please contact sales@raasaydistillery.com for more information.

Whisky from your cask will be labeled under the Isle of Raasay Distillery brand. Any additional wording or signature on the Isle of Raasay Single Malt label would need to be arranged by prior written agreement and may incur additional costs.









# The Angels' Share



## Join the Raasay Rising The '45 Cask Offering

YEAR 1 YEAR 5 **YEAR 10 YEAR 15 YEAR 20** 

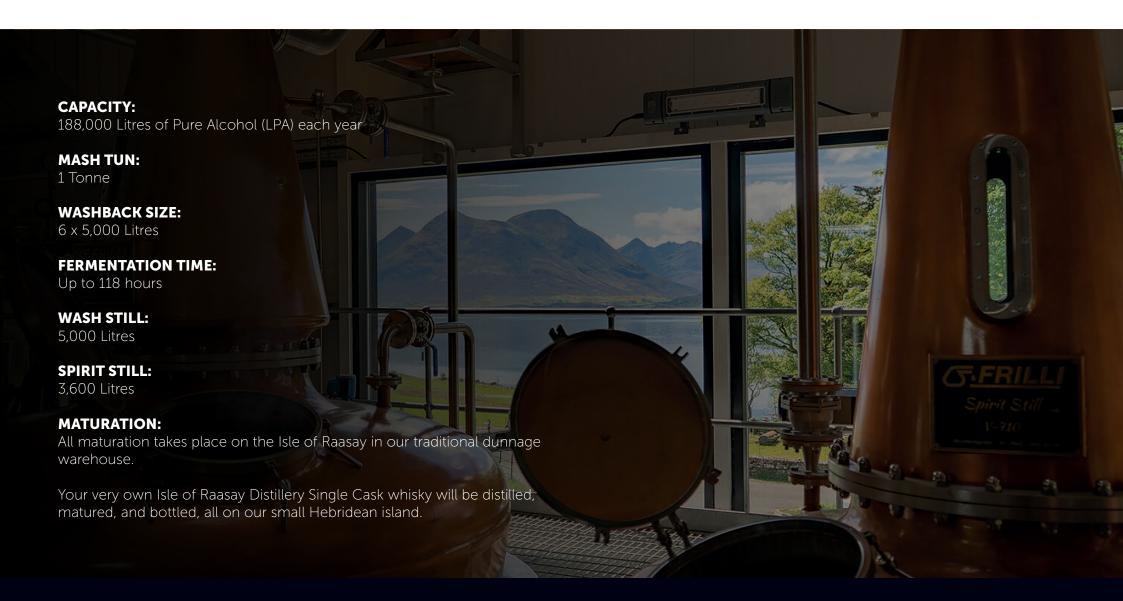
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# **Isle of Raasay Distillery Facts**











#### PEATED OR UNPEATED SPIRIT:

We produce both peated and unpeated Raasay spirit at different times of the year. You may choose which spirit you would like your cask filled with. **NUMBER OF BOTTLES PER CASK:** 

The number of bottles in each of your 45 casks will vary depending on the angels' share – the natural evaporation and loss of spirit that occurs during maturation - as well as the maturation period, bottle size and bottling strength. We estimate your 190 Litre Cask will produce 250 70cl bottles at 46% ABV.

This number is approximate and will vary based on the above factors.

#### LABELLING:

During the bottling process, whisky from your cask will be labelled under the Isle of Raasay Distillery brand by default. Any other specific label text requests or requirements may be considered but would need to be arranged by prior written agreement and may incur further additional costs. **CASK SAMPLES:** 

Drawing cask samples in our dunnage warehouse requires breaking up the stows to access each cask. We will therefore offer to draw samples from your cask every 3 years for collection from the Isle of Raasay Distillery. Cask sample tastings will also be available at our cask owner events. Please join our Slàinte Whisky Club to receive information on upcoming events.

#### **CAPITAL GAINS:**

Whisky purchased in a cask in the UK that is for personal use (e.g. a gift for family, a wedding present for a friend etc.) is considered exempt from Capital Gains Tax. This is because in the UK Capital Gains Tax is not applicable to whisky because it is regarded as a "tangible", "wasting" asset. On realisation of the asset, you would not be expected to pay Capital Gains Tax.

#### **ARE THERE OTHER ADDITIONAL COSTS:**

Additional costs over and above the price paid for your whisky include:

- Bottling & Delivery
- UK Duty & Value Added Tax (VAT). All taxes are subject to change by the UK government.
- Taxes different rates of Duty apply throughout the EU and the rest of the world.

#### **DELIVERY & COLLECTION:**

Delivery costs are not included in the cost of your whisky and will be charged at standard rates at the time of bottling

Single Malt Scotch Whisky can only be exported from Scotland in bottles, so your cask will be bottled by us on Raasay and then exported to your country. The cask is not included in the sale.

### **UK & Europe**

Delivery to UK and European countries is available by road and costs will depend on the delivery address.

#### **United States of America**

We are working with our US distributor to have nominated retailers in selected States (currently NY, MA, IL, CA) to allow us to ship the bottles from your cask to you. Please contact us for more information on shipping to the US

#### Other International

If you would like to have your bottles delivered to an address outside of the UK or Europe, please contact us.

### Collections

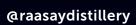
Bottles can also be collected from the distillery by prior arrangement at a mutually agreed time. All collection costs are the responsibility of the cask owner.

Visit our website to view more information and FAQs at raasaydistillery.com/raasayrising









## **Terms & Conditions**



## Join the Raasay Rising The '45 Cask Offering

#### 1 Definitions and Interpretation

1.1 In this document, the following words and terms shall have the following meanings: "Brand" means any and all intellectual property rights subsisting in or pertaining to Product and any name, logos, packaging, design and/or any aspect of the get-up, look and feel of the Product in whatever form we may apply from time to time and/or any rights in or to the "Na Tùsairean Whisky Club" and 'An Roghainn Whisky Club',

"Cask" has the meaning set out in Clause 3.1;

"Contract" means the contract, comprising the Confirmation and these Terms, entered into between you and us for the supply of Product;

"Confirmation" means the confirmation to which these terms are appended that confirms our acceptance of your Order;

"Maturation Period" means the maturation period as stated in the Confirmation;

"Order" means the order for Product details of which are contained in the Confirmation;

"Price" means the price for the Product as set out in the Confirmation excluding any costs of delivery, insurance costs, overheads, packing, loading, carriage, customisation and all taxes and duties of any

"Product" means the whisky Products identified in the Confirmation which shall for the avoidance of doubt only include the actual liquid stocks and not any casks or containers in which we may store the Product from time to time;

"Terms" means these terms:

"us" or "we" means Isle of Raasay Distillery, a trading name of R&B Distillers Limited, a company incorporated in Scotland with company number SC483145 and registered office at 23 Manor Place, Edinburgh EH3 7DX and "our" shall be interpreted accordingly.

"you" means the buyer or person to whom the Confirmation is addressed and "your" shall be interpreted

1.2 Unless the context requires a different interpretation, the following rules shall be used to interpret these Terms: (a) the word "including" means "including but not only"; (b) a reference to a "Clause" is to the relevant Clause of these Terms, unless otherwise stated; (c) the headings in these Terms do not affect the meaning of the Clauses.

1.3 In the event of any conflict or inconsistency between them, the terms of these Terms will take precedence over any other terms purported to apply to the Contract and shall take precedence over any terms set out in any ordering of other document purported by you to apply.

1.4 Any references to any Scottish legal term for any action, remedy, method of judicial proceeding, legal document, legal status, court official or any legal concept or thing shall in respect of any jurisdiction other than Scotland be deemed to include what most nearly approximates in that jurisdiction to the Scottish legal term.

#### 2 Terms of Sale

2.1 We agree to sell and you agree to buy the Product for the Price on the terms set out herein.

2.2 We do not enter into contracts for the sale or supply of Product on terms other than these Terms.

#### **3 Our Responsibilities**

**3.1** On receipt by us of your payment in full, we will fill a cask (of the Cask Type and Cask Size as set out the Confirmation, but subject to availability) with Product from the next available batch of Product, and a certificate of ownership will be produced in your name (your "Cask"). Where the selected Cask Type is unavailable, we will contact you to confirm other available Cask Types and agree with you the type to be used. If we are unable to contact you, despite using reasonable endeavours to do so, we will select a suitable alternative and advise you of the same.

3.2 We will fill your Cask to capacity at 63.5% alcohol by volume.

3.3 We will retain your Cask on our site or such other place we deem appropriate for the in-cask Maturation Period of the Product.

3.4 We shall insure the Products on the same terms and on the same basis as other like products and

3.5 You acknowledge and agree that at no time will you obtain any rights in the cask itself and that all right, title and risk in the Cask itself shall remain ours. Where the Product is stored in a 30 litre Cask, we may offer this empty cask to you upon bottling. In the event of complete or substantial loss of or damage to your Cask, we shall endeavour to offer you a replacement of the nearest available cask in terms of type, product and distillation date.

3.6 You acknowledge and agree that your Cask must remain in our warehouse for its entire Maturation Period, and its contents must be bottled by us. You may not ask for it to be bottled until after our own

first release of "Isle of Raasay Single Malt Scotch Whisky"

3.7 Following your request and subject to Scotch whisky regulations and clause 3.6, we will use the contents of your Cask to fill bottles and for this purpose we will, in the absence of any written agreement entered into with you to the contrary, use such Isle of Raasay Distillery dry goods and materials that are in use and available to us at the time of bottling. We will endeavour to accommodate any reasonable and legally compliant requests which you may make in respect of customisation of the bottle, packaging and labelling, and, in the absence of any prior written agreement entered into with you which provides herwise, we will (as between us) own any intellectual property rights in any such customisation and the production thereof. You acknowledge and agree that where we do so agree to accommodate requests for such customisation that we will be entitled to charge you for the same.

3.8 After bottling, you will be liable for UK duty and VAT at the prevailing rate unless you can arrange for shipping to a bonded warehouse either within or outside of the UK. You must settle all duty and VATamounts, and, unless we have separately agreed to provide duty paid warehousing facilities for you, arrange for the shipping of your bottles within two weeks of bottling.

#### 4 Your rights and responsibilities

**4.1** Once your cask has been paid for, and it has been filled, you will be entitled to visit your Cask by appointment subject to the current terms and conditions. In the event that you wish to obtain a sample of your Cask, we may at our discretion, following a request from you permit this and will do so subject to payment by you of delivery charges, postage, packing and a reasonable administrative charge to be advised by us.

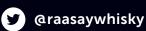
**4.2** You acknowledge and agree that there will be a loss of both alcohol and volume while the Product matures in your Cask and whilst this might fluctuate we anticipate that this may amount to up to 2% loss.

**4.3** You warrant and represent to us that you have complied, are complying and will comply with current HMRC regulations applicable to a contract of this nature, including that you are a private customer who is purchasing the product for private, non-commercial use.

4.4 You acknowledge and agree that it is your responsibility to familiarise yourself with and thereafter comply with the requirements of HMRC as regards the purchase of the Product from us. We will endeavour to include (and to the extent it is within our control, maintain) a link to the relevant section of the HMRC website on our website.

4.5 You acknowledge and agree that the 'Approximate Filling' levels contained in the Confirmation are a guideline only, that each cask will have a slightly different capacity and that we cannot guarantee any minimum amounts of fillings.









## **Terms & Conditions**



## Join the Raasay Rising The '45 Cask Offering

**4.6** Nothing in the Contract will grant you any rights in or licence to the Brand or any of our intellectual

4.7 You must inform us of any change of name, address, and other contact details, and if you wish to transfer ownership of your Cask, you must seek our prior written agreement to the same and the new owner must agree to abide by these Terms.

#### 5 Title and risk

5.1 Risk in the Product shall pass to you at the point of collection by you or your nominated representative or carrier from us.

5.2 Ownership in the Product shall not pass to you until all amounts owing to us in respect of the Product has been paid to us in full.

#### 6 Price and payment

**6.1** On receipt of your Order, we shall issue you with an invoice, and Confirmation, for the Price plus any VAT payable thereon (an "Invoice")

6.2 You agree that you shall pay amounts owing under the Invoice within the period set out in the Confirmation and you acknowledge that all payments should be received prior to filling the Cask. If you have not paid the Invoice within the period required, we shall be entitled to treat your Order as rescinded and our confirmation of that Order as set out in the Confirmation as cancelled and we shall have no further responsibility to you under the Contract.

**6.3** The Price includes all insurance and storage charges for the Maturation Period (which for the avoidance of doubt shall start on the filling date of the Cask), and you will be notified of the prevailing rates should you wish us to hold your Cask beyond this period. We may agree in writing with you to extend the Maturation Period and you will be liable for any additional insurance or storage charges in respect of this.

**6.4** We retain the right to bottle the Product after the Maturation Period and you will be liable for all charges in respect of the bottling.

**6.5** If, despite our reasonable efforts, we are unable to contact you after the Maturation Period, because you have not complied with clause 4.7, we shall be entitled to end the Contract with you. In this case title to the Product will revert to us and all payments will be offset against any additional insurance and storage charges.

#### 7 Liability

7.1 Nothing in the Contract shall exclude the liability of either party for death or personal injury resulting from negligence, fraud, fraudulent misrepresentation, or any other liability which may not be excluded by applicable law.

7.2 Subject to Clause 7.1 and save as otherwise provided in these Terms, we shall not be liable for: (a) loss of profits; (b) loss of business; (c) depletion of goodwill or similar losses; (d) loss of anticipated savings; (e) loss of use; (f) loss or corruption of data or information; or

(g) any form of indirect, special or consequential loss whatsoever or howsoever caused. 7.3 Subject to Clauses 7.1 and 7.2, our entire liability under or in connection the Contract shall be limited to an amount equivalent to the Price.

#### 8 Miscellaneous

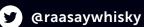
**8.1** Any notice to be made under or in connection with the Contract shall be made in English in writing and by letter to the address for the relevant party as set out in the Letter or in the case of letters to you to the last known address which we have on record for you.

- **8.2** We shall not be liable for any delay in performing our obligations under the Contract where such delay is caused by circumstances beyond our reasonable control
- **8.3** You may not assign, sub-contract or otherwise transfer any rights or obligations under the Contract without our prior written consent.
- **8.4** The Contract does not create a partnership or joint venture between the parties to it, nor authorise either party to act as agent for the other.
- 8.5 No amendment of the Contract will be effective unless it is in writing signed by us.
- **8.6** If any provision (or part of a provision) of these Terms should be found to be invalid, unlawful or unenforceable by a court having proper authority, or if the law changes so that it becomes invalid, unlawful or not enforceable to any extent, then this Clause will apply and the provision (or part affected) will be treated as having been deleted from the remaining Terms which will remain in full force and
- 8.7 We will not be treated as having: (a) waived a right or remedy arising under the Contract or otherwise in law; and/or (b) elected to abandon a right or remedy arising under the Contract or otherwise in law; and/or (c) where applicable, thereby affirmed the Contract; except if and to the extent that it has expressly documented such waiver or election (and any resultant affirmation) in writing signed and delivered to you.
- 8.8 The Contract constitutes the entire agreement between you and us in relation to its subject matter and supersedes any prior arrangement, understanding or agreement between them in relation thereto and sets forth the full extent of our obligations and liabilities in respect of the Product.
- 8.9 This Contract binds you and us, and is for your and our benefit and your and our respective heirs, executors, administrators, legal representatives, successors and permitted assigns.
- **8.10** To the fullest extent permitted by applicable law, we hereby exclude any conditions, warranties or other terms, express or implied, including as to quality, fitness for a particular purpose or any other kind whatsoever, as being binding on us except as specifically stated in these Terms and any condition, warranty or other term concerning the Product which might otherwise be implied into or incorporated within the Contract, whether by statute, common law or otherwise, is expressly excluded.
- 8.11 You acknowledge that in entering into the Contract, you have not relied on any statement, representation, warranty, undertaking or other assurance given or made by any person (whether a party to the Contract or not) other than as expressly set out or referred to in the Contract. You hereby waive all rights and remedies howsoever arising which, but for this Clause, might otherwise be available to it in respect of any such representation, warranty, undertaking or other assurance.
- **8.12** Nothing in these Terms is intended to or will be construed as limiting or excluding any liability for fraud or fraudulent misrepresentation.

#### 9 Governing law and Jurisdiction

The Contract (and any non-contractual disputes or claims) is governed by the laws of Scotland and the parties agree that the Scottish courts will have the exclusive authority to settle any dispute arising out of or in connection with the Contract (and any non-contractual disputes or claims

You can view our full terms and conditions and privacy policy on or website at raasaydistillery.com







# **How to Order Your Cask**

Online: raasaydistillery.com/raasayrising

> Order your cask and learn more about The '45 Cask Offering on our website. Our full product range is also available to order with free UK delivery.

### **Speak To Our Sales Team:**

Call: +44 (0) 1478 470178

Email: sales@raasaydistillery.com

### **By Post:**

Complete the order form overleaf and return to us. Once received, our team will process your order and confirm in writing and email.

### In Person:

Visit our distillery or speak to a member of our team to place your order.







# Isle of Raasay Distillery Cask Order Form



Upon receiving your completed form and payment, an invoice and a cask certificate, specifying the cask number and cask type, will be sent to you confirming your order. Insurance and storage for 10 years are included in the prices quoted.

I would like to purchase the following number of casks: Number of Casks: **Spirit Type:** Peated Spirit **Unpeated Spirit** Title & Name: (please give full name and title) Address: Postcode<sup>-</sup> Email: Telephone: Mobile tel.: Name and address for title: (if different from above) Title & Name: ..... (please give full name and title) Address: Postcode:

DISCLAIMER: In applying to purchase this/these cask(s), I confirm that I have read and accept the terms and conditions available in this booklet and on our website.

I Accept (signature of purchaser):
PAYMENT:
BACS/Bank Transfer
Please invoice me and I will pay via BACS or bank transfer.
Credit or Debit Card
Please charge my MasterCard/Visa/Debit/American Express card with:
£
Card No:
3 or 4 digit security no:
Start date/Issue no. (Debit only)
Expiry date:
Signature of purchaser:
Date:
Please return this form to: Isle of Raasay Distillery, Borodale House, Isle of Raasay, Kyle Scotland, IV40 8PB.





